

Equipping contractors and engineers for hydronic success

We partner with select manufacturers to promote premium equipment supported by specifications, consultation, and design assistance. We utilize in-house resources for system design and specification. By creating profitable flow with products, services, and support, FlowTech delivers benefits to valued manufacturers, wholesale partners, specifying engineers, and installing contractors.

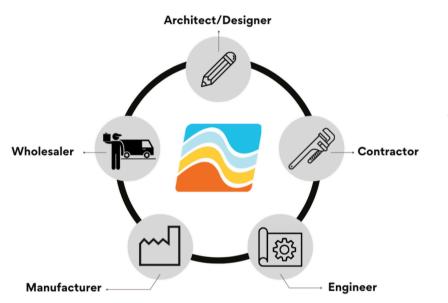
SPACE PACO HYDRONICS	Provider of Hybrid hydronic heating and cooling solutions including high static air distribution, air handlers, buffer tanks,air to water heat pumps.
VIESMANN	Leading manufacturer of simple, easy to install heating solutions including condensing boiler, tanks, and solar thermal.
SUNAMP	Sunamp designs and manufactures space-saving thermal storage that makes American homes, buildings and vehicles more energy efficient and sustainable
wilo	Wilo is a premium supplier for building services, water management, and smart circulators.
KAMPMAN Genau mein Klima.	Elegant, energy efficient, fan assisted trench techology, fan coils, perimeter heating, and design grilles. En 16430 certified.
CERV	USA designed and manufactured premium ventilation systems.
Roth	Complete hydronic and radiant distribution systems including manifolds, actuators, labor efficient X-PERT S5 barrier tubing, andradiant heating/cooling panels.
	For over 60 years, Vaughn Thermal Corporation has been a <u>residential</u> & <u>commercial</u> water heater manufacturer.
	As the world's first chemical water treatment company, Fernox consistently lead the way in the heating industry
reemmate	Roommate units fit seamlessly into any décor and provide the ultimate application flexibility.
	Zach Liske, Founder & President

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About FlowTech



FlowTech proactively supports the needs of a diverse group of stakeholders. We have a successful track record of growing market share through specification sales, contractor training, and wholesaler channels. We provide in-house marketing and social media outreach.



The FlowTech Team

Zach Liske Founder & President

Jeff Landreth Technical Lead, Controls Engineer, Title 24

Willy Stober Field Technical Support



Awards and Milestones

2018 Roth Salesperson of the Year 2020- 2022 Viessmann Outstanding Achievement Sales and Growth 2020- 2023 SpacePak award for sales achievement

2023 Hydronic products sales growth of 35%

2023 SpacePak hydronic heat pump growth of 50%

"I would place FlowTech as one of the best resources for high performance hydronic and up and coming technologies. Zach is extremely reliable and supportive of all his clients. His enthusiasm and drive to quality have made him my go-to source for materials and equipment that I am looking to use on my projects." **Philip Neumann (Owner), Philip Neumann Energy Design**

Electrification Specialist

Reach codes and state energy policy is driving rapidly towards electrification of heating, cooling, and domestic water mechanical systems. Since 2018, FlowTech has been actively engaged as an electrification specialist working with third-party CCA utility programs to garner rebates on equipment, offer workforce development, and drive specification sales.



FlowTech's demonstration booth and training facility at the Sonoma Clean Power Advanced Energy Center

CCAs

Sonoma Clean Power Silicon Valley Clean Energy 3CE BayRen City of Palo Alto Electrification Peninsula Clean Energy Marin Clean Energy SMUD

Wholesalers

Pace Supply Western Nevada Supply Small Planet Supply Pacific Energy Sales Trade Zone International Power Boiler Sales

Engineers

Axiom Engineers TEP Engineering Guttmann & Blaevoet MK Engineers Monterey Energy Group California Energy Designs Philip Neumann Energy Design Sugarpine Engineering

"FlowTech has been both proactive and highly responsive to our needs regarding training, project support, and customer interface for our SpacePak electrification projects. We also appreciate the seamless coordination with our preferred distribution partner. It's support like this that allows us to maintain and improve our position as industry leaders."

Gabe Wilde (Owner), Alternative Energy

Training Expertise

FlowTech places a strong emphasis on training, which results in successful product rollouts, brand equity for manufacturers, reduced tech support costs, and skilled contractor network. We maintain a robust training schedule including events at our live fire training facility in Milpitas California, distributor trainings, contractor shop trainings, and jobsite visits. In addition, we offer mobile hands on training and regular Zoom webinars.





"Working What Zach and FlowTech has been great for our business. They introduced us to the Viessmann boiler line, provided training and support. Were very happy with the line. In particular, the Viessmann's quiet operation is a significant improvement over our former boiler and something our clients really appreciate." Manny Figueroa (Owner), H2O Plumbing